



## ***EHRM - Contract Management Application***

### **Abstract**

Small and medium sized companies seek the same advantages and often even more than large companies - they all need a Customer Relationship Management System (CRM). At one point in your business it is not sufficient anymore to store all ongoing contracts, all contacts, when you called, when you sent a proposal when the next invoice is due et cetera on your laptop. Solutions exist for the end-user of a small to medium sized company, none of them really allows you to share your data with your co-workers, it even becomes more of an empty landscape when talking about security. Solutions like Salesforce arise that allow you to have a CRM hosted somewhere on the web but they reach their limit when it comes to customization, reporting and alerting.

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### **CRM**

EHRM has it in-built. Customer Relationship Management and alerting when which action has to happen in time. Fully web-enabled and using the latest technology. Alerts are showing up in the BI dashboard (full version with Panorama BI or are sent via e-mail in the light version)

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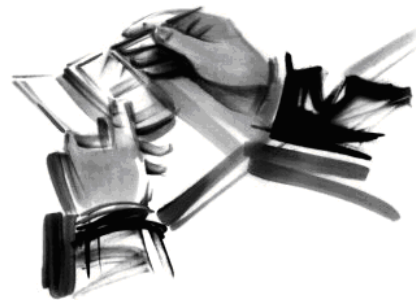
whitepaper



## Reporting & alerting

You want to benefit from the latest technologies in reporting on all your contract data. And you find only predefined one-click, stiff reports in the existing solutions? EHRM comes with OLAP cubes on its database, just set your Business Intelligence Reporter and Performance Manager on top of the database and you have the most complex but intuitive reports ever.

Ever missed an invoice for your client for a recurring maintenance effort? Then you will love the alerting feature. Your accountant gets a warning to issue an invoice prior to sending it. Again with a fully customizable period of time.



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Obstacles are those frightening things that become visible when we take our eyes off our goals.  
{Henry Ford}

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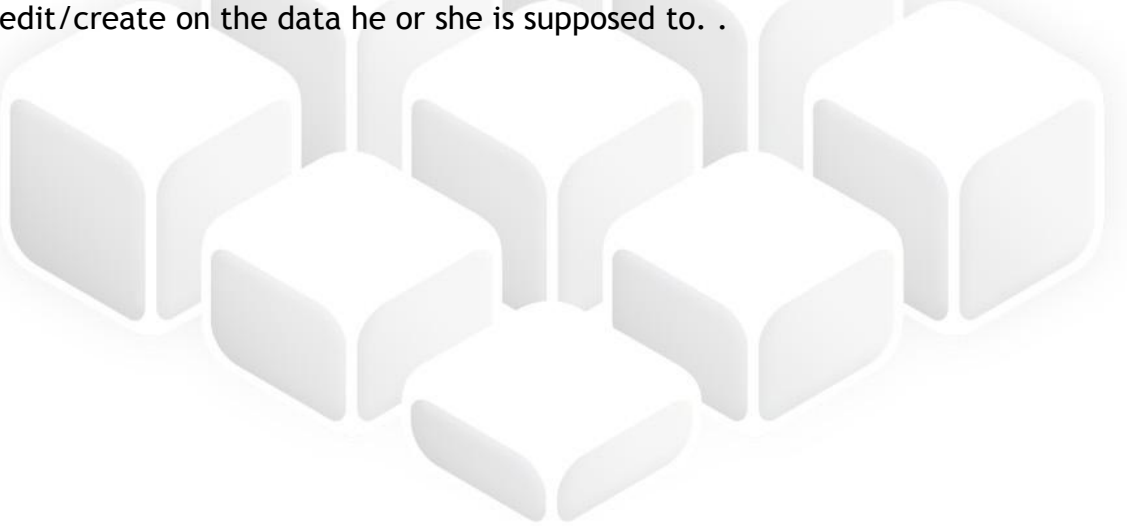
The secret of creativity is knowing how to hide your sources.  
{Albert Einstein}

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## Security

Business operation has no secrets, but it must have security implemented as recent scandals have shown. An employee leaves with all your client's contact details and all your prospects as an add-on, another one sends your latest proposal to the competitor because of bad performance appraisal or dissatisfaction? Ever experienced that?

EHRM has taken this as a requirement and has implemented security not only based on roles and functions (that are inheritable to any application user) but has security on database level. Every single user can be restricted to view/edit/create on the data he or she is supposed to. .





## Requirements?

{in case you really want to have the EHRM in your office...}

### plan a: tough guys

- MySQL
- PHP (version 4 or higher)
- LINUX (any version) or Microsoft Windows

### plan b: take it easy, but take it!

- Browser of your choice (we have tested them all: Internet explorer, mozilla firefox, opera, etc.) and the link to our contract manager.
- Contact: [sales@royaltyjobs.com](mailto:sales@royaltyjobs.com)

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Human beings, who are almost unique in having the ability to learn from the experience of others, are also remarkable for their apparent disinclination to do so.

{Douglas Adams}

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